

High School of Economics & Finance

Case Study



The High School of Economics & Finance (HSEF) is a public school in Manhattan that prepares students for careers in the global financial services industry.

Its college-preparatory curriculum immerses students in the study of economics, science, technology, engineering, entrepreneurship, and mathematics.

Among its 700 students, 61% enroll in at least one advanced course. Students can choose from a range of rigorous courses, including Advanced Placement (AP®), CUNY College Now, and dual enrollment.

HSEF by the Numbers:



Economically disadvantaged



Take at least one advanced class



Post-secondary enrollment

Challenge

HSEF administrators were looking for ways to **enhance their academic programs** and **expand access to college-level courses**. Solutions needed to:

- **Advance** the school's curriculum in economics and finance
- **Prepare** students for post-secondary success
- **Save** students time and money on college

Solution

Outlier by Savvas dual enrollment was the perfect addition to HSEF's college and career readiness program:

- ✓ The **diverse catalog** expands academic choices for students
- ✓ Rigorous courses give students a **real college learning experience**
- ✓ Courses **transcribed by a top 50 university** maximize credit transferability

courses transcribed by



University of
Pittsburgh

Outlier

Implementation

HSEF offered 11th and 12th grade students the opportunity to take Outlier's Intro to Financial Accounting—a subject that was not available through AP or other dual enrollment programs already in place at the school.

Peter Calabrese, who taught HSEF's high school-level accounting course, jumped at the opportunity to facilitate a college-level accounting course. With the syllabus, lessons, and assessments included in the course, Calabrese enjoyed being able to spend more time with his students and less time on administrative tasks.

"It's been rewarding to get to know the kids on a different level. In a normal setting, I would stick to the book, the lessons. With Outlier, we talk about colleges and careers a lot more."

—PETER CALABRESE | HSEF Educator



Kelly Richmond Pope, Ph.D.
Intro to Financial Accounting

Results

Twice as many students passed the Outlier dual enrollment course compared to the AP® courses

offered at HSEF—earning them transferable college credits from a top 50 global university. The course also exposed students to the language of business and a potential career path in financial accounting.

Students enjoyed the flexibility of the online course and **developed the independent learning skills that are crucial for their continued success in college.**

Calabrese supported the students' success by:

- ✓ Monitoring student progress throughout the course
- ✓ Connecting course content with students' college and career goals

100%
*of students completed
the Outlier course*

77%
*of students passed and
received college credit **

* vs. 36% AP® pass rate for HSEF students
(Source: High School of Economics and Finance in New York,
NY - US News Best High Schools)

"Outlier allows me to focus more on relationship-building with my students."

- PETER CALABRESE | Educator at the High School of Economics & Finance

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